

iPlan and SYSPRO

At iPlan, we work for the joy and adventure of being a trusted member of our client's team. For us, it's personal.

ERP

The implementation of an ERP (Enterprise Resource Planning) system is one of the greatest adventures a company undertakes. Typically intrusive and complex, these projects have a track record of being disappointing, if not a complete failure. This is often exacerbated by overzealous sales teams, and ambitious implementation projects and staff.

As a trusted partner to our customers, with an honest, methodical and completely transparent approach to approaching these projects, iPlan has found a kindred spirit in SYSPRO, an ERP solution originating from South Africa that has expanded across the world over the last 37 years.

SYSPRO

SYSPRO is one of the longest standing independent, international vendors of ERP business software solutions and services. The company was formed in Johannesburg, 37 years ago, and has grown into an organisation spanning 4 continents, with more than 15 000 customers worldwide. The product is focussed on establishing a solid foundation for business transaction processing, whilst giving customers the freedom to embrace the latest and greatest technology in applicable areas. The fact that SYSPRO includes cloud and mobile technologies as part of their offering cements their commitment to simplifying the implementation and operation of notoriously complex technologies.

THE IPLAN AND SYSPRO RELATIONSHIP

The current business relationship between iPlan and SYSPRO is based on personal relationships existing for more than twenty years.

As independent consultants iPlan has always been cautious of aligning ourselves with specific software, but in 2009 SYSPRO created a partnership role specifically for iPlan.



This partnership is founded on the principle that iPlan does not sell SYSPRO software, but focusses only on the implementation and subsequent support of customers engaging in the SYSPRO direct sales channel.

The relationship has led to iPlan currently employing more than 40 SYSPRO consultants, undertaking both local and international projects. iPlan's engineering and consulting background has positioned ourselves perfectly to undertake large, complex implementations, becoming a permanent member of the customer's management team.

Success abounds, with customers finding comfort in a direct relationship with the ERP vendor, whilst having a permanent presence from an implementation team sitting on their side of the table.

THE RESULT

iPlan's journey with SYSPRO is earmarked by significant project highlights over the last 8 years.

In 2008/2009 iPlan started with the implementation of SYSPRO at Swartland Wooden Windows & Doors, a company we still support to this day. In 2010 we implemented SYSPRO at Tuinroete Agri, a project that proved significant in the development of the current Point of Sale offering within SYSPRO. Subsequent highlights include the implementation at Mopani Copper Mines in Zambia, Wespine sawmill in Australia, BKB, one of the largest agricultural companies in South Africa and Zuva Petroleum, a Glencore Oil company based in Zimbabwe.

"SYSPRO values the engineering structure and expertise that iPlan brings to optimise implementations of our ERP, extending the software to deliver competitive advantage to the customer"

***Meryl Malcomess
Managing Director: SYSPRO Africa***